

## **NORTH AMERICA / WINNERS & FINALISTS**



# WINNERS

The North American Effic Awards honor the most effective marketing efforts of the year. An annual program, the competition attracts case studies from the most effective marketing communications efforts in the United States and Canada.

After two rounds of judging, those selected as winners represent cases that best demonstrated how they effectively solved a marketing challenge, connected with their target audience, and achieved the results to show it worked.

Award levels – gold, silver and bronze – will be announced and presented at the 2017 North American Effie Awards Gala on Thursday, June 1, in New York City.

Congratulations to this year's winners.

### \* Indicates lead agency

AUTOMOTIVE - VEHICLES		BEAUTY	
Chevrolet	Chevrolet	CoverGirl	Pantene
Chevrolet Spark Launch	Strengthening Perceptions: Chevy Silverado	Katy Kat	#DadDo
Chevrolet Canada	Chevrolet	Procter & Gamble	Procter & Gamble
McCann Canada*	Commonwealth//McCann* Carat MAKE FleishmanHillard	Grey New York*	Grey New York* Devries PR

<b>BEVERAGES - NON-ALCOHOL</b>	BRAND EXPERIENCE		
Mountain Dew Kickstart	Art Institute of Chicago	Chevrolet	Lockheed Martin
Mountain Dew: It All Starts With a Kick	Van Gogh BnB	Chevrolet Spark Launch	Lockheed Martin Field Trip to Mars
PepsiCo	Art Institute of Chicago	Chevrolet Canada	Lockheed Martin
BBDO New York* OMD VaynerMedia	Leo Burnett/Arc* Mediavest Spark Starcom	McCann Canada*	McCann New York* Momentum Worldwide Universal McCann Weber Shandwick

BRANDED CONTENT		BF	BRANDED UTILITY	
Extra Gum	IBM	IBM	Whirlpool	
Unwrapping A Love Story	C-suite	C-suite	Care Counts	
Mars/Wrigley	IBM	IBM	Whirlpool	
Energy BBDO* MediaCom	Ogilvy & Mather*	Ogilvy & Mather*	DigitasLBi* Ketchum	

### **BUSINESS-TO-BUSINESS**

### MICROSOFT

### A New Legacy Begins

Microsoft

McCann New York\* Empower Media Team Blk-OPs Media Agency

### **CARPE DIEM - PRODUCTS**

## **Burger King**

Ogilvy & Mather\*

Neo@Ogilvy

**IBM** 

IBM

Outthink

### The McWhopper Proposal

### Burger King

Y&R New Zealand\* DAVID The Agency ABPR Code and Theory Turner Duckworth Extra Gum

Unwrapping A Love Story

Mars/Wrigley

Energy BBDO\* MediaCom

### **Barbie**

Imagine the Possibilities

Mattel

BBDO San Francisco\* BBDO New York\* Starcom

### Gatorade

The Super Bowl Dunk

PepsiCo

VML\* OMD\* Snapchat

CARPE DIEM - SERVICES	CORPORATE REPUTATION	CULTURE & THE ARTS	
JetBlue Airways	IBM	Art Institute of Chicago	Milwaukee Public Museum
Reach Across the Aisle	Outthink	Van Gogh BnB	MPM: Big Is Here
JetBlue Airways	IBM	Art Institute of Chicago	Milwaukee Public Museum
MullenLowe U.S.* MullenLowe MediaHub*	Ogilvy & Mather* Neo@Ogilvy	Leo Burnett/Arc* Mediavest Spark Starcom	Cramer-Krasselt*

## Checkers & Rally's

The Wiener War

Checkers & Rally's

Fitzgerald & Co\* GRP Media No Limit Agency 

 DAVID VS. GOLIATH

 Inspired By Iceland
 Trolli

 Ask Guðmundur
 A Beardly Awesome New Product Launch and Program

 Promote Iceland
 Ferrara Candy Company

 The Brooklyn Brothers\*
 Periscope\*

 Islenska\*
 Legend PR

 KSM

### **CARPE DIEM - PRODUCTS**

ENGAGED COMMUNITY		ENTERTAINMENT & SPORTS	
Be The Match	Dove Hair	Barbie	Overwatch
Be The Guy	Dove Hair #LoveYourCurls Emojis	Imagine the Possibilities	Overwatch
Be The Match	Unilever	Mattel	Blizzard Entertainment
space150*	Edelman* Ogilvy & Mather Paris* Mindshare VaynerMedia	BBDO San Francisco* BBDO New York* Starcom	Droga5* Liquid Advertising*

ENTERTAINMENT & SPORTS	FASHION	FINANCIAL CARDS
EA Madden NFL 16	Under Armour	Citi
Madden the Movie	Michael Phelps	An Effie Entry That Actually Means What It Says
Electronic Arts	Under Armour	Citi
Heat* Starcom	Droga5*	Publicis North America*

FITNESS & WELLNESS		GOVERNMENT, INSTITUTIONAL & RECRUITMENT	
Fitbit	Gatorade	New York Lottery	U.S. Army
Fit For All	If It's Not Game Time, It's Recover Time	The New York Lottery - "You'd Make a Way Better Rich Person″	U.S. Army Cryptaris Mission
Fitbit	PepsiCo	The New York Lottery	U.S. Army
ARGONAUT* DigitasLBi	TBWA\Chiat\DayLos Angeles* OMD FleishmanHillard	McCann New York* Universal McCann	McCann New York* Universal McCann MRM//McCann

HISPANIC		HOUSEHOLD	O SUPPLIES & SERVICES
Tide	XFINITY	Gain	Mrs. Meyer's Clean Day
Tide washes away hurtful labels	Language Choice	Gain by Gain	The Hunt for the First Ever Mrs. Meyer's Home 'Maker'
Procter & Gamble	Comcast/XFINITY	Procter & Gamble	S.C. Johnson
Conill* Starcom* FleishmanHillard	Grupo Gallegos*	Leo Burnett Toronto* Hearts & Science	Ogilvy & Mather* PHD

### INFLUENCERS

### **JetBlue Airways**

### **FlyBabies**

JetBlue Airways

MullenLowe U.S.\* MullenLowe MediaHub\*

### truth initiative

### Prevent #CATmageddon

truth initiative

72andSunny\* Media Assembly Ketchum

### IBM

Cloudscape

IBM

Ogilvy & Mather\* Neo@Ogilvy

**OFFICE & DELIVERY** 

**INTERNET & TELECOM** 

### LGBT COMMUNITY

Doritos	Gay Men's Health Crisis (GMHC)	Office Depot OfficeMax	The United States Postal Service
Doritos Rainbows	Blood Equality	The Co-Worker Collection	Your Business Becomes Our Business
Frito-Lay North America, Inc.	Gay Men's Health Crisis (GMHC)	Office Depot OfficeMax	The United States Postal Service
Goodby Silverstein & Partners* MWWPR OMD	FCB Health*	McCann New York* Merkle AGAIN Interactive	McCann New York* MRM//McCann Universal McCann Weber Shandwick

OLYMPICS MARKETING		PA	CKAGED FOOD
Canadian Tire	Under Armour	Knorr	Pop-Tarts
Step Up Stand Tall	Michael Phelps	Love at First Taste	Pop-Tarts Soda-Mazing
Canadian Tire Corporation	Under Armour	Unilever	The Kellogg Company
cleansheet communications* Touche! Toronto* NYB Media Inc Cinco	Droga5*	MullenLowe U.S.* Edelman Mindshare PHD IBM iX	VML* Universal Music Group Starcom Edelman

### **PERSONAL CARE**

### Gillette

### Go Ask Dad

Procter & Gamble

Grey New York\* Townhouse Untitled Films Ketchum Touchstorm

### **Huggies**

### No Baby Unhugged

Kimberly-Clark

Ogilvy & Mather\* Mindshare\*

### **Vaseline Brand**

The Vaseline Healing Project

Unilever

BBH New York\* PHD Edelman VaynerMedia SapientRazorfish

### RENAISSANCE

### **Extra Gum**

### Give Extra, Get Extra

Mars/Wrigley

Energy BBDO\* MediaCom Starcom

### Huggies

No Baby Unhugged

Kimberly-Clark

Ogilvy & Mather\* Mindshare\*

### KFC

The Return of Colonel Sanders

RETAIL

Hero Solutions

KFC

Wieden+Kennedy\* Edelman MEC Global Access Emanate

# Burger King

## Taco Bell

DigitasLBi

Edelman

RESTAURANTS

The McWhopper Proposal

### Burger King

Y&R New Zealand\* DAVID The Agency ABPR Code and Theory Turner Duckworth Quesalupa is #BiggerThan
Taco Bell
Deutsch LA\*
Mediavest|Spark

eBay

Find Your Perfect

eBay

DigitasLBi\*

RETAIL		SEASO	SEASONAL MARKETING	
Target	Walmart	IBM	Morton Salt	
The Holiday Odyssey	Greenlight a Vet	Watson x The Oscars	Morton Safe-T-Pet - A Safer Winter for All	
Target	Walmart	IBM	Morton Salt	
72andSunny* Haworth Marketing + Media	Saatchi & Saatchi* Mediavest Spark FleishmanHillard	Ogilvy & Mather* Neo@Ogilvy	Neo@Ogilvy* Blacklist Ogilvy & Mather	

SEASONAL MARKETING		SMALL BUD	DGETS - PRODUCTS
Office Depot OfficeMax	Skittles	Art Institute of Chicago	Contours
The Co-Worker Collection	Skittles Holiday Pawn Shop	Van Gogh BnB	The Baby Stroller Test-Ride by Contours
Office Depot OfficeMax	Wrigley Canada	Art Institute of Chicago	Kolcraft
McCann New York* Merkle AGAIN Interactive	BBDO Toronto* Harbinger MediaCom Canada	Leo Burnett/Arc* Mediavest Spark Starcom	FCB Chicago* Current Lord + Thomas Cinema Libertad LLC

### **SMALL BUDGETS - SERVICES**

### MyMusicRx for the Children's **Cancer Association**

Bedstock: Playing Music From Our Bed For Kids Stuck In Theirs

**SNACKS & DESSERTS** 

Children's Cancer Association

Anomaly\*

Extra Gum

### **Outdoor Advertising** Association of America

Feel the Real

Outdoor Advertising Association of America

Partners + Napier\* Dressler LLC DIA

# Cheetos

# **Cheetos Museum**

**JetBlue Airways** 

**FlyBabies** 

JetBlue Airways

MullenLowe U.S.\*

MullenLowe MediaHub\*

Frito-Lay North America, Inc.

Goodby Silverstein & Partners\* The Marketing Arm Ketchum OMD Caviar Content

Mars/Wrigley

Unwrapping A Love Story

Energy BBDO\* MediaCom Starcom

### Trolli

A Beardly Awesome New Product Launch and Program

Ferrara Candy Company

Periscope\* Legend PR KSM

### **SUSTAINED SUCCESS - PRODUCTS**

**TurboTax** 

**SUSTAINED SUCCESS - PRODUCTS** 

The New Way To Do Taxes

TurboTax

**SOFTWARE & APPS** 

Wieden+Kennedy\*

# **Dos Equis**

The Most Interesting Man in the World

Heineken USA

Havas New York\* Edelman Mediavest|Spark

### **Extra Gum**

Give Extra, Get Extra

Mars/Wrigley

Energy BBDO\* MediaCom Starcom

## IBM

Hello, my name is Watson.

IBM

Ogilvy & Mather\* Neo@Ogilvy

### **Kia Motors**

Share Some Soul

Kia Motors America

David & Goliath\*

Outthink

Ogilvy & Mather\* Neo@Ogilvy

**IBM** 

IBM

### SUSTAINED SUCCESS - SERVICES

American Express	JetBlue Airways	Pure Michigan	U.S. Centers for Disease Control and Prevention
Small Business Saturday	You Above All	A Movement for Michigan	Tips From Former Smokers™
American Express	JetBlue Airways	Michigan Economic Development Corporation	US Centers for Disease Control and Prevention/Office on Smoking and Health
DigitasLBi* MBooth Mindshare Ogilvy & Mather Wieden+Kennedy	MullenLowe U.S.* MullenLowe MediaHub*	McCann Detroit* Universal McCann Weber Shandwick Detroit	Arnold Worldwide* Plowshare Golin Harris

TRANSPORTATION	TRAVEL & TOURISM		
Southwest	Airbnb	Inspired By Iceland	
Transfarency	"Don't Go There, Live There"	Ask Guðmundur	
Southwest Airlines	Airbnb Inc.	Promote Iceland	
GSD&M* SapientRazorfish Camelot Strategic Marketing & Media	TBWA\Chiat\Day Los Angeles* Starcom*	The Brooklyn Brothers* Islenska*	

YOUTH MARKETING - TEENS & YOUNG ADULTS

FDA Center for Tobacco Products "The Real Cost"	IBM
Run Like Hell	The Cognitive Dress
FDA, Center for Tobacco Products	IBM

FCB New York\* Initiative

Ogilvy & Mather\* Neo@Ogilvy

# **HEALTH EFFIES**

Ovarian Cancer Canada	The Hero Gene	truth initiative
Ladyballs	The Hero Gene	Finishers 2.0
Ovarian Cancer Canada	Be the Match	truth initiative
Grey Canada* Pollin8 HYPE PR Untitled Films Rooster Post	Area 23, An FCB Health Network Company*	72andSunny* Media Assembly Ketchum
DISEASE AWARENESS & EDUCATION: PHARMA/CORPORATE	HEALTHCARE - OTC	HEALTHCARE - RX - CONSUMER/DTC
Ulta Beauty	Excedrin	Linzess
First Haircut	The Migraine Experience	"Tell Me Something I Don't Know"
Ulta Beauty	GSK Consumer Healthcare	Allergan Ironwood Pharmaceuticals
MullenLowe U.S.*	Weber Shandwick* DDB Remedy* PHD Epsilon Projection Artworks UK	FCB Health*
HEALTHCARE - RX - DEVICES	HEALT	HCARE SERVICES
SimplyGo Mini	Pearle Vision	UnitedHealthcare
Breathless Choir - The triumph of the WHY over the WHAT	Can Thinking Small Win Big?	UnitedHealthcare Ways In
Philips	Luxottica	UnitedHealthcare
Oailvv & Mather*	Energy BBDQ*	Leo Burnett/Arc*

Ogilvy & Mather\* Carat London FleishmanHillard, as part of OneVoice Connect Energy BBDO\* OMD

Leo Burnett/Arc\* Periscope

# **MEDIA EFFIES**

		MEDIA	A IDEA			
Always	IKEA		Jolly Rancher		Tommee Tippee	
Girl Emojis	Find You	ur Style 101	A new media mode transform a brand t		Advice Wipes	
Procter & Gamble	IKEA		The Hershey Company		Mayborn Group	
Starcom* Leo Burnett/Arc* MSL Group	mEC Global*		Anomaly* Universal McCann		McCann New York* 360 Public Relations Mediaworks	
		MEDIA INNOVATION	- EXISTING CHANNEL			
Extra Gum		Royal Caribbea	In International	Under Armour		
Releasing A Love Story that Sells Itself		#ComeSeekLive	#ComeSeekLive		Game Changer	
Mars/Wrigley		Royal Caribbean Inte	Royal Caribbean International		Under Armour	
Energy BBDO* MediaCom		MullenLowe Mediahu MullenLowe U.S. Rapport	ub U.S.*	Droga5*		
MEDIA INNOVAT NEW CHANNEL CR			MEDIA PARTNER		ATION	
Lockheed Martin		PepsiCo	PepsiCo U.S. Army		ny	
Lockheed Martin Field Trip	to Mars	Pepsi + Empire		U.S. Army Cryptaris Mission		
Lockheed Martin	artin PepsiCo			U.S. Army		
McCann New York* Momentum Worldwide Weber Shandwick Universal McCann		OMD* BBDO New York Wasserman PMK-BNC FOX			New York* McCann VcCann	

# **POSITIVE CHANGE EFFIES**

In collaboration with World Economic Forum

ENVIRONMENTAL - BRANDS			SOCIAL - BRANDS	
Seventh Generation	Subaru of America	Always	Whirlpool	
How Seventh Generation turned the environment into a personal matter for millennial moms	Who We Are Is What We Leave Behind	Like A Girl Emojis	Care Counts	
Seventh Generation	Subaru of America	Procter & Gamble	Whirlpool	
72andSunny*	Carmichael Lynch*	Leo Burnett/Arc* Starcom	DigitasLBi* Ketchum	
	SOCIAL	- NON-PROFIT		
Ad Council	Donate Life America		MyMusicRx for the Children's Cancer Association	
I Am A Witness	"Even An Asshole Can Save A Life"		Bedstock: Playing Music From Our Bed For Kids Stuck In Theirs	

Ad Council

Goodby Silverstein & Partners\* Moonbot Studios Mutato Muzika Stimmung The Martin Agency\*

Donate Life America

Anomaly\*

Children's Cancer Association

# **FINALISTS**

Effie Awards finalists are determined based on jury scores following a rigorous first round of judging. Becoming an Effie finalist is a significant achievement, indicating that a case is among the most effective examples of marketing communications.

Additionally, all finalists will receive points toward the Effie Effectiveness Index – the annual worldwide ranking of marketing communications effectiveness for agencies, advertisers, and brands. This year's North American rankings will be announced in June.

Congratulations to the 2017 finalists.

AFRICAN-AMERICAN	AGRICULTURAL, INDUSTRIAL & BUILDING	AUTOMOTIVE - AFTERMARKET	
Allstate Insurance	Grow Smart with BASF	Hum by Verizon	
Allstate "Worthtelling"	Grow Smart with BASF	How Verizon Vehicle Became Hum	
Allstate Insurance Company	BASF	Verizon	
Leo Burnett/Arc* Starcom	Periscope*	McCann New York* MRM//McCann* Zenith Weber Shandwick	
	AUTOMOTIVE - VEHICLES		
Chevrolet	Harley-Davidson	MINI COOPER	
Shattering Perceptions	Live Your Legend	DEFY LABELS	
Chevrolet	Harley-Davidson	MINI COOPER	
Commonwealth//McCann* Carat FleishmanHillard MAKE	Wolfes, LLC* Starcom Sapient Parr Moto Weber Shandwick	BUTLER SHINE STERN & PARTNERS* Universal McCann	
	BEVERAGES - ALCOHOL		
Henry's Hard Soda (MillerCoors)	Michelob ULTRA	Modelo Especial	
"Live Hard-ish" Campaign	Workout. Go Out.	The Fighting Spirit	
Henry's Hard Soda (MillerCoors)	Anheuser-Busch InBev	Constellation Brands	
Mekanism* Epic Signal	FCB Chicago* MediaCom VaynerMedia Wasserman	Ogilvy & Mather* Horizon Media Upshot Agency	

BEVERAGES - NON-ALCOHOL		BRAND EXPERIENCE		
Diet Dr Pepper	Tim Hortons	Doritos	Extra Gum	
Lil' Man, Big Rewards	Single Serve	Doritos Ketchup Roses	Connecting People with a Connected Experience	
Dr Pepper Snapple Group	Tim Hortons	PepsiCo Foods Canada	Mars/Wrigley	
Deutsch LA*	J. Walter Thompson Canada* Mindshare Canada	BBDO Toronto* Citizen Relations OMD	Energy BBDO* MediaCom	

## BRAND EXPERIENCE

Glade	IBM	Kellogg's	Stance
Museum of Feelings	The Cognitive Dress	Stir It Up	The Uncommon Force
S.C. Johnson	IBM	Kellogg Corp.	Stance
Ogilvy & Mather* Edelman PHD Radical Media	Ogilvy & Mather* Neo@Ogilvy	Edelman* Journee	Zambezi*

### **BRANDED CONTENT**

#### Coca-Cola M&M'S Norton The Most Dangerous Town On The Share a Coke, and a Song - Turning 75th Anniversary Internet: Where Cybercrime Goes Lyrics into Language To Hide The Coca-Cola Company Mars Chocolate North America Norton by Symantec Universal McCann\* **BBDO New York\*** Grey San Francisco\* Musical.Ly MediaCom Wieden+Kennedy Starcom **Cornerstone Agency** Weber Shandwick

### **BRANDED CONTENT**

Fast Horse

PepsiCo	Target	Pull-Ups	Sprint
Pepsi + Empire	Target Creates First Ever Live Music Video with Gwen Stefani	A Whole New Way To Train	Kid's First Phone
PepsiCo	Target	Kimberly-Clark	Sprint
OMD* BBDO New York Wasserman PMK-BNC FOX	Deutsch LA* 360i Haworth Marketing + Media Rogers & Cowan	Ogilvy & Mather Chicago* Mindshare Edelman Geometry Global	DigitasLBi *

**BRANDED UTILITY** 

### **BRANDED UTILITY**

**CARPE DIEM - PRODUCTS** 

### **Tommee Tippee**

Advice Wipes

Mayborn Group

Nissan

Nissan

McCann New York\* 360 Public Relations Mediaworks

NCV's "The Delivery"

TBWA\Chiat\Day Los Angeles\*

United States Postal Service MRM//McCann\* Sarofsky

SAP

SAP

PHD

RAPP

Live Business

BBDO New York\*

Critical Mass

eg+ Worldwide

**United States Postal** 

Service

Irresistible Mail

**BUSINESS-TO-BUSINESS** 

IBM	IBM
C-suite	Watson x The Oscars
IBM	IBM
Ogilvy & Mather*	Ogilvy & Mather* Neo@Ogilvy

### **BUSINESS-TO-BUSINESS**

### **United States Postal Service**

Your Business Becomes Our Business

Weber Shandwick

United States Postal Service

McCann New York\* MRM//McCann Universal McCann Weber Shandwick

### **CARPE DIEM - SERVICES**

Checkers & Rally's	Jamba Juice	American Family Insurance	Dove
The Wiener War	Swishy Chug	Dad Insurance	Dove Hair
Checkers & Rally's	Jamba Juice	American Family Insurance	Unilever
Fitzgerald & Co* GRP Media No Limit Agency	Zimmerman Advertising* Finn Partners	BBDO New York* Mindshare	Ogilvy & Mather Paris* Mindshare* Edelman VaynerMedia

CARPE DIEM - SERVICES		CORPORATE REPUTATION	
Esurance	MICROSOFT	Subaru of America	United States Postal Service
Pass It On	Harmony for the Holidays	Who We Are Is What We Leave Behind	Your Business Becomes Our Business
Esurance	Microsoft	Subaru of America	United States Postal Service
Leo Burnett/Arc* Starcom*	McCann New York* Empower Media Team	Carmichael Lynch*	McCann New York* MRM//McCann Universal McCann

CULTURE & THE ARTS		DAVID VS. GOLIATH				
The Dalí Museum		Outdoor Advertising Seventh Generation		th Generation		
Dreams of Dalí		Feel the Real		How Seventh Generation, a small company with a big mission, got moms to rethink the products they bring into the home		
The Dalí Museum		Outdoor Advertising Association of America		Seventh Generation		
Goodby Silverstein & Partners*		Partners + Napier* Dressler LLC DIA		72andSunny*		
ELECTRONICS			ENGAGED COMM	IUNITY		
Microsoft Art Insti Chicag					Subaru of America	
Social Permission	Van Gog	h BnB	The Hunt for the First Ever Mrs. Meyer's Home 'Maker'		#MakeADogsDay	
Microsoft	Art Institu	te of Chicago	S.C. Johnson		Subaru of America	
McCann New York* Empower Media Team Starcom		•	Ogilvy & Mather* PHD		Carmichael Lynch*	
	ENTERTAINME	NT & SPORTS			FINANCE	
National Football League		Target Oppenheir		nheimerFunds		
Super Bowl Babies		Target Creates First Ever Live Music Video with Gwen Stefani		The Optimist Index		
National Football League		Target		OppenheimerFunds		
Grey New York*		360i MR		MRM//	avas Media* IRM//McCann Coffee Inc.	
GOVERNMENT, INSTITUT & RECRUITMENT	IONAL		HISP	ANIC		
United States Air Force		NESCAFÉ Clásico		Prediabetes Awareness		
Airforce.com		Love Your Mondays		Prediabetes Awareness		
Air Force Recruiting Services		Nestlé USA		Ad Council		
GSD&M*		Casanova//McCann* Ogilvy & Mather* MXM HelloWorld, Inc. Metavision Media Ricky Martin Enterprises, Inc.		& Mather*		

Samsung Home Appliances	Glade	Scrubbing Bubbles		
Samsung Home Appliances	Museum of Feelings			
Samsung Electronics America, Inc.	S.C. Johnson	S.C. Johnson		
McKinney* Starcom R/GA	Ogilvy & Mather* PHD Edelman Radical Media	Ogilvy & Mather* PHD Edelman		
INFLUENCERS		INSURANCE		
Glade	American Family Insurance	MetLife		
Museum of Feelings	Dad Insurance	MetLife Small Business		
S.C. Johnson	American Family Insurance	MetLife		
Ogilvy & Mather* PHD Edelman Radical Media	BBDO New York* Mindshare	ARGONAUT* MEC Global Marketing Evolution cg42		
INTERN	IET & TELECOM	MEDIA & ENTERTAINMENT COMPANIES		
AT&T	Sprint	Pandora		
It Can Wait	Can You Hear Us Now?	Pandora wins back Millennials		
AT&T	Sprint	Pandora Media Inc.		
BBDO New York* The Marketing Arm MEC Global FleishmanHillard	Deutsch LA*	twofifteenmccann* DigitasLBi		

## OLYMPICS MARKETING

PACKAGED FOOD

Bridgestone	Gillette	Cheerios	Hellmann's	
Rio 2016 Olympic Games, Built to Perform	Perfect Isn't Pretty	Cheerios Love to Give At Walmart	Transparently Lovable	
Bridgestone	Procter & Gamble	General Mills	Unilever	
Publicis North America*	Grey New York* Townhouse Ketchum Caviar Content Cut & Run	Shopperworks* Geometry Global*	Ogilvy & Mather* Mindshare Epsilon	

PACKAGED FOOD	PERS	ONAL CARE	PET CARE		
Jimmy Dean	Tommee Tipp	ee	Pedigree		
Shine it Forward	Advice Wipes		Feed the Good		
Jimmy Dean	Mayborn Group		Mars Petcare		
Ogilvy & Mather* BPN WW MWW VML	McCann New Yo 360 Public Relatio Mediaworks		BBDO New York* MediaCom Starcom		
REAL ESTATE	RENAISSANCE	RESTAURANTS	RETAIL		
National Association of Realtors	Adler Planetarium	Denny's	Seamless		
Real Estate Phil's-osophies	Space Is Freaking Awesome	! A Fluffy Story about Pancakes	Taking Back New York		
National Association of Realtors	Adler Planetarium	Denny's	Seamless		
Arnold Worldwide* Havas Media	Downtown Partners* Daily Planet	Erwin Penland*	BBH New York*		
	Synergy Marketing Partners				
		IAL MARKETING			
Esurance			MICROSOFT		
	SEASON		<b>MICROSOFT</b> Harmony for the Holidays		
<b>Esurance</b> Election Insurance Esurance	SEASON JetBlue Airwo				
Election Insurance Esurance Leo Burnett/Arc*	SEASON JetBlue Airwo FlyBabies	ays	Harmony for the Holidays		
Election Insurance Esurance Leo Burnett/Arc* VISLGROUP	SEASON JetBlue Airwa <i>FlyBabies</i> JetBlue Airways MullenLowe U.S.*	ays	Harmony for the Holidays Microsoft McCann New York* Empower Media Team		
Election Insurance Esurance Leo Burnett/Arc* MSLGROUP SMALL BUDG Mrs. Meyer's	SEASON JetBlue Airwa <i>FlyBabies</i> JetBlue Airways MullenLowe U.S.* MullenLowe Med	ays iaHub* SNACKS & DESSE	Harmony for the Holidays Microsoft McCann New York* Empower Media Team		
Election Insurance Esurance Leo Burnett/Arc* MSLGROUP SMALL BUDG Mrs. Meyer's Clean Day The Hunt for the First Ever	SEASON JetBlue Airway <i>FlyBabies</i> JetBlue Airways MullenLowe U.S.* MullenLowe Med	ays iaHub* SNACKS & DESSE	Harmony for the Holidays Microsoft McCann New York* Empower Media Team RTS SOFTWARE & APPS IBM		
Election Insurance Esurance Leo Burnett/Arc* MSLGROUP	SEASON JetBlue Airways JetBlue Airways JetBlue Airways MullenLowe U.S.* MullenLowe Med ETS - PRODUCTS Wilson Sporting Good Wilson "Living Anthem"	iaHub* SNACKS & DESSE S Jolly Rancher When a brand that su	Harmony for the Holidays Microsoft McCann New York* Empower Media Team RTS SOFTWARE & APPS IBM ucks Cognitive Retail		

### SUSTAINED SUCCESS - PRODUCTS

### Foot Locker

Sustained Success

Foot Locker

BBDO New York\* PHD

### TRANSPORTATION

### **JetBlue Airways**

### **FlyBabies**

JetBlue Airways

MullenLowe U.S.\* MullenLowe MediaHub\* Sherwin-Williams Paint Store Group

### Color Chips Sustained Success

Sherwin-Williams Paint Store Group

McKinney\* Resource / Ammirati Carmichael Lynch Relate

### **TRAVEL & TOURISM**

### **Royal Caribbean**

Redefining "Cruise"

Royal Caribbean International

MullenLowe U.S.\* MullenLowe MediaHub\*

# SUSTAINED SUCCESS - SERVICES

### **Popeyes Louisiana Kitchen**

### Louisiana Heart & Soul

Popeyes Louisiana Kitchen

GSD&M\*

### YOUTH MARKETING - CHILDREN

### **Tommee Tippee**

Advice Wipes

Mayborn Group

McCann New York\* 360 Public Relations Mediaworks

# M&M'S

75th Anniversary

Mars Chocolate North America

BBDO New York\* MediaCom Starcom Weber Shandwick truth initiative

### Prevent #CATmageddon

truth initiative

YOUTH MARKETING - TEENS & YOUNG ADULTS

72andSunny\* Media Assembly Ketchum

# **HEALTH EFFIES**

DISEASE AWARENESS & EDUCATION: ADVOCACY	ATION: ADVOCACY     PHARMA/CORPORATE       Pink     Movantik       ortant To "Go Viral" - Incebook Ads Predictable, able Impact     Envy       nk     AstraZeneca Daiichi Sankyo		HEALTHCARE - OTC			
Bright Pink			Bayer Aspirin The Original Wonder Drug Recaptures Its Wonder Bayer Healthcare Energy BBDO* MediaCom iCrossing Harrison and Star		NBTY Osteo Bi Flex Made to Move NBTY Droga5* Havas Media Ketchum	
Too Important To "Go Viral" - Using Facebook Ads To Drive Predictable, Repeatable Impact						
Bright Pink						
Craft & Commerce* Sew						
HEALTHCARE - RX - CONSUM	MER/DTC	HEALTHCARE - RX -	DEVICES	HEALTHC	ARE - RX - PROFESSIONAL	
Entyvio		ACUVUE		Nuplazid		
Doors		Bringing Humanity to Functionality Ho		Holding Bac	Holding Back	
Takeda Pharmaceuticals		Johnson & Johnson Vision Care Acac		Acadia Phar	adia Pharmaceuticals	
BBDO New York* Omnicom Media Group		Deutsch* J3 Marina Maher Communic R/GA	CDM New Yo Bent munications LLC Link9 LLC		rk*	

### Aetna

## **Mercy Ships Canada**

Health Insurance That Defies Expectations

Aetna Life Insurance Company

Ogilvy & Mather\* EffectiveUI Neo@Ogilvy OgilvyOne

### MERCY

Mercy Ships Canada

Geometry Global\* Ogilvy & Mather Matt Barnes Photography Westside Studio NEAT Marketing Communications

# **MEDIA EFFIES**

#### **DATA-DRIVEN / PROGRAMMATIC** Airbnb IAMS **JetBlue** Love This? Live There. Every Dog Deserves the Right Nutrition Butts in Seats Airbnb Mars Petcare JetBlue Airways Starcom\* MullenLowe Mediahub U.S.\* Starcom\* TBWA\Chiat\Day Los Angeles\* Tribal Worldwide MullenLowe U.S. **MEDIA IDEA** MEDIA INNOVATION - EXISTING CHANNEL **Cinnamon Toast** Philadelphia Dove Dove Crunch Cream Cheese Cinnamon Toast Crunch Dove Hair Dove Hair Making Print a Precision Culture Infiltration Medium General Mills Unilever Unilever The Kraft Heinz Company Starcom\* Ogilvy & Mather Paris\* McCann New York\* Ogilvy & Mather Paris\* Leo Burnett/Arc\* Mindshare\* Mindshare\* Ketchum Mindshare Edelman Edelman VaynerMedia VaynerMedia

MEDIA INNOVATION - EXISTING CHANNEL

### **TM Pepsi**

PepsiMoji

PepsiCo

OMD\* Quietman MEDIA INNOVATION -NEW CHANNEL CREATION

### Glade

Museum of Feelings

S.C. Johnson

Ogilvy & Mather\* Edelman PHD Radical Media

### MEDIA PARTNERSHIP ACTIVATION

## **American Greetings**

Analog

American Greetings

MullenLowe Mediahub U.S.\* MullenLowe U.S. Condé Nast

# **POSITIVE CHANGE EFFIES**

In collaboration with World Economic Forum

### **ENVIRONMENTAL - BRANDS**

### **Burt's Bees**

#BringBackTheBees

Burt's Bees

Baldwin&\* AKQA Tractenberg & Co.

### Colgate

Save Water Campaign

Colgate-Palmolive

Red Fuse Communications\* Cohn & Wolfe

### SOCIAL - BRANDS

### **Doritos**

Doritos Rainbows

Frito-Lay North America, Inc.

Goodby Silverstein & Partners\* OMD MWWPR

### JetBlue Airways

Reach Across the Aisle

JetBlue Airways

MullenLowe U.S.\* MullenLowe MediaHub\*

### **Honey Nut Cheerios**

Bring Back The Bees

General Mills

Cossette\*

### **Subaru of America**

#MakeADogsDay

Subaru of America

Carmichael Lynch\*

### **SOCIAL - BRANDS**

### U by Kotex

### The Period Projects

Kimberly-Clark

Organic, Inc.\* Mindshare Geometry Global MMC **Vaseline Brand** 

The Vaseline Healing Project

Unilever

BBH New York\* PHD Edelman VaynerMedia SapientRazorfish **SOCIAL - NON-PROFIT** 

### FDA Center for Tobacco Products "The Real Cost"

Run Like Hell

FDA, Center for Tobacco Products

FCB New York\* Initiative